# Now What? So What?

Effective Processes To Improve Your Programs

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## A Bit About Me ©

- Volunteer Program Manager
- Certified Therapeutic Recreation Specialist
- ► PATH Registered Instructor
- ▶ 17 Years experience working with people with various abilities



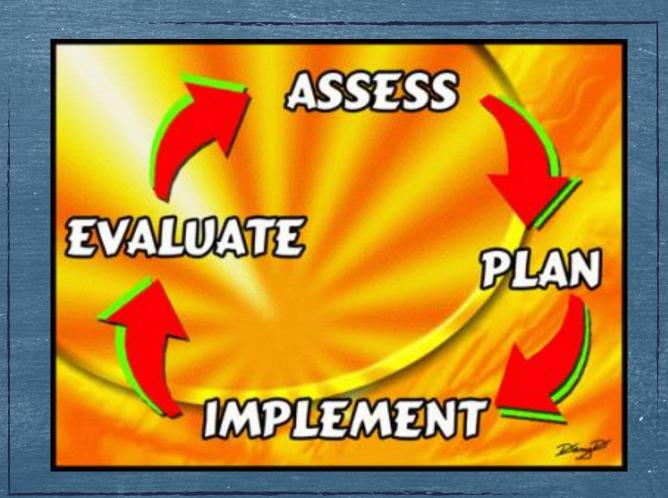


## Objectives

- Participants will have a working knowledge of the APIE Process and how to utilize this process to make programs and projects more effective.
- Participants will learn to use reflection to effectively evaluate programs and projects.
- Participants will leave with a worksheet and a plan for improving current programs.

### **APIE Process**

- The APIE Process is used by Recreation Therapists to create effective programming for the individuals they support.
- This process can be applied to all types of programming and will help managers with continuous improvement.
- > The process is cyclical and is meant to be revisited often.



# Assessment

- ▶ Identify
  - ▶ Needs
  - ▶ Strengths
  - Weaknesses
  - Volunteer Match Needs Assessment

# Planning

- Know your audience
  - What is their goal for the event, meeting or activity?
- What will the event, meeting, or activity entail?
  - What materials will you need?
  - What is the schedule of events?
  - ▶ Do you have a volunteer job description
  - Acknowledgements/Special Guests
- Consider the timing
  - ▶ Time of day
  - Day of the week
  - Time of year
  - In connection with a holiday or special day of service
  - ▶ What else is going on near you that day?
- Location is Key
  - Consider Parking Options
  - Ease of access
  - Accessibility
- Know the purpose of your event or activity
- Make a complete plan (be ready to roll with the punches) ☺
- Risk?





#### **Event Planning Checklist (General)**

4-6 Months Ahead of Event

Event Goal – Title \_\_\_\_\_

signage, floor plan/layout

· Publicity, Press Release

Develop draft program

Review security needs/plan for the event with venue manager

Create draft event script (e.g., MC, speaker introductions, thanks, closing, etc.)

Select date

٠	Identify venue and negotiate details
•	Develop Event Master Plan (What? Why? How?)
•	Get cost estimates (e.g., rental fees, food & beverages, equipment, speaker fees, trave etc.) and create a budget
•	Recruit event committee, event manager or chair and establish sub-committee chairs
•	Create and launch publicity plan & brand your event (ensure staff and/or volunteers are identified to manage specific tasks – e.g., media relations, VIP coordination, printed material design & printing coordination, signage, online/social media, etc.)
•	Identify and confirm speakers/presenters/entertainers
•	Identify and contact sponsors/partners (Donations?)
	3.4 Months Ahead of Event
•	Speaker/presenter/entertainer liaison
0	finalize presentation/speech topics
0	get bio information, photo
0	travel & accommodation arrangements
0	Have contracts signed if appropriate, etc.
•	Financial/Administration: for example, determine:
0	Registration fees
0	Set up/enable online registration
0	Sponsor levels/amounts
0	Identify items to be underwritten and accounting tracking details
•	Venue/logistics planning, e.g.:
0	Investigate need for any special permits, licenses, insurance, etc.
0	Determine and arrange all details remenu, AV equipment, registration set-up, parking,

### **Event Planning Checklist (General)**

- Develop publicity pieces -- e.g., newsletter articles and/or ads, radio spots, print blog posts articles for submission to other publications and/or ads, etc.
- o Request logo's from corporate sponsors for online and printed materials
- Develop and produce invitations, programs, posters, tickets, etc.
- Develop media list & prepare News Release, Media Advisory, Backgrounder and all media kit materials (e.g., speaker info, photos, etc.)
- Create event page on your website
- Enable/create email event notifications
- Create a Facebook event page or a hashtag for your event
- Social Media
- Invitation List
  - 2 months prior to event
- Send reminders to contact list re registration/participation/Invitation
- Presenters/Speakers: \_\_\_\_\_
- Confirm travel/accommodation details
- Request copy of speeches and/or presentations
- Sponsorship: Follow up to confirm sponsorships and underwriting
- Release press announcements about keynote speakers, celebrities, VIPs attending, honorees, etc.
- Post your initial event news release on your website and circulate to all partners, affiliated organizations, etc.
  - 1 week ahead
- Have all committee chairs meet and confirm all details against Master Plan and ensure back-up plans are developed for any situation
- · Finalize event script
- · Brief any/all hosts, greeters, volunteers about their event duties and timelines
- Final seating plan, place cards, etc.
- · Provide final registration numbers to caterer
- · Make print and online copies of any speeches, videos, presentations, etc.
- · Final registration check, name badges & registration list
- Determine photo op and interview opportunities with any presenters, VIPs etc. and confirm details with interviewee and media
- 1 day ahead
- · Confirm media attending

#### **Event Planning Checklist (General)**

- Ensure all signage is in place
- Ensure registration and media tables are prepared and stocked with necessary items (e.g., blank name badges, paper, pens, tape, stapler, etc.)
- Ensure all promo items, gifts, plaques, trophies, etc. are on-site
   Event day
- Ensure you have copies of all instructions, directions, phone numbers, keys, extra
  parking permits for MP guests, seating charts and guest lists with you
- Check-in with each Committee Chair to ensure their team is on track Immediately following event

While you need to conduct a thorough evaluation and update your budget, there are post-event publicity, fundraising and member development opportunities that you can take advantage of with just a little pre-event planning. Here are some of the activities you might consider once the event is over:

- Financial status: gather all receipts, documentation, final registration data, etc. and update budget
- · Send thank-you's and acknowledgement letters to:
  - Sponsors
  - Volunteers
  - Speakers/presenters
  - Donors
  - the Media

In your thank-you notes, be sure to remind the recipients of the event's success – and how they contributed (e.g., dolars raised, awareness – number of nationarts, etc.).

- Post-event publicity see publicity section that follows
- Conduct a Post-Event Survey to learn what people enjoyed about your event, and where you have room to improve.
- · Follow-up Communication with Event Participants
- Reach out to event participants thank them for participating and promote your ongoing
  programs and how they can support you throughout the year by joining, volunteering or
  making a sustaining donation.
- · Conduct a thorough evaluation

# Implementation

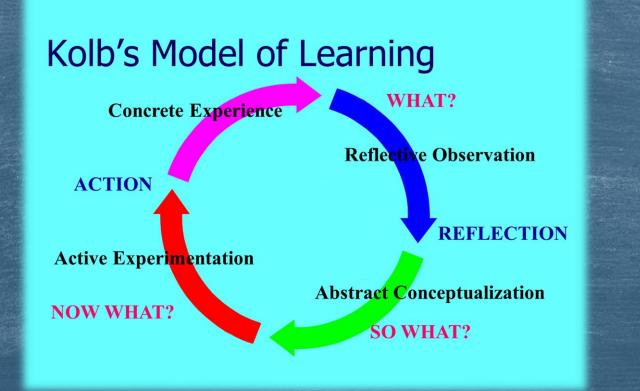
- Be Ready to change your plan
- May need to make quick decisions
- Engage your team
- Check In with everyone involved
- Be available to problem solve

# KEEP

IT'S GOTIME

## Evaluation

- > This is the most important part of this process
- > It is what drives continuous improvement





# What? Reflective Observation

- ► Examine the facts
  - ▶ What happened?
  - ► What worked?
  - ► What didn't work?
  - ► What was the goal?



# So What? Abstract Conceptualization

- ► Identify Knowledge
- ► Challenge Assumptions
- Imagine and explore alternatives
- ▶ How did the facts affect the outcomes?
- What key points are important to take away from the experience?

# Now What? Active Experimentation

- > Action Items
- ▶ What are we going to do differently?
- ▶ How can we improve programming for next time?
- Where do the problems lie and what steps will we take to get better results?

# **Strengths Based Reflective Practice**

Main Focus	The Individual	The Team	The Organisation
What's successful right now? (Appreciate)	What do you feel you do really well and why?	What are your team's talents / achievements?	What's your organisations success stories?
What do we need to change to make a better future? (Imagine)	What are some of your possibilities for improvement?	How can you play to your strengths more within the team?	What options do you have to increase performance and productivity?
How do we do this? (Design)	What are your core values? Why do you hold these?	What are your team's values? Why do you hold these?	What are your organisations values?
Who takes action and with what consequences? (Act)	How far have you been able to put your values into action?	How can you create more opportunities to do what you do best everyday?	What does it stand for? How close is performance aligned to your mission?

SportsCoach UK

### **Reflection Worksheet**

Event Name: Volunteer Recognition Practices

Event Date:
Now What?
This is the planning phase
Now What should we do?
Now What is best practice?
Now What will the consequences be?
Now What will we put in place for
the future?
Volunteer Breakfast
Invites to 60 active/engaged volunteers, board members, and SLT  Choose venue location in Arlington that is accessible  • Liberty Tavern  This Should/Could be an annual
event or a quarterly event on a smaller scale

+	············		
	What?	So What?	Now What?
	This is the Descriptive Phase	This is the theoretical phase	This is the planning phase
	<ul> <li>What Happened?</li> <li>What Worked?</li> <li>What Didn't Work?</li> <li>What are the Facts?</li> </ul>	<ul> <li>So What is the significance of this?</li> <li>So What should be done differently next time?</li> <li>So What have we learned?</li> </ul>	<ul> <li>Now What should we do?</li> <li>Now What is best practice?</li> <li>Now What will the consequences be?</li> <li>Now What will we put in place for the future?</li> </ul>
	Current practice includes thank you notes sent through mail or email	An appreciation event that brings together all volunteers would allow organizational leaders to interact	Volunteer Breakfast Invites to 60 active/engaged
	It does not connect the volunteers to the organization	with our volunteer base and show that the organization supports the	volunteers, board members, and SLT
	It does not connect volunteers to	volunteer program	Choose venue location in Arlington that is accessible
	each other	Maybe try an appreciation breakfast on a larger scale.	<ul> <li>Liberty Tavern</li> </ul>
	Active Volunteer Base of about 75	Can afford this type of event.	This Should/Could be an annual event or a quarterly event on a
	Have a budget to support a small		smaller scale
	recognition event of some sort	Can use this event to test attendance and interest in this type of	
	Volunteer base includes In-home, project based, event based, and potential partners	recognition	

### **Reflection Worksheet**

	Reflection Worksheet							
+	Event Name: Volunteer Breakfast			Event Date:5/13/17				
	What?		<u>So</u> What?	Now What?				
	This is the Descriptive Phase		This is the theoretical phase	This is the planning phase				
	<ul> <li>What Happened?</li> <li>What Worked?</li> <li>What Didn't Work?</li> <li>What are the Facts?</li> </ul>		So What is the significance of this? So What should be done differently next time? So What have we learned?	<ul> <li>Now What should we do?</li> <li>Now What is best practice?</li> <li>Now What will the consequences be?</li> <li>Now What will we put in place for the future?</li> </ul>				
	Of 60 people invited 22 attended.		Low turnout does necessarily suggest	Start planning for next year				
			a flop	See if space can be donated or food can be				
	The venue was great for accessibility.		Next year choose a different	discounted				
	Several volunteer types were represented		weekend or try a luncheon?	Start researching venues				
	CEO, COS, and VP Philanthropy attended		Find a better way to send out	Be sure to invite volunteer Hub				
	One Board member attended.		invitations	representatives for the next one.				
	Volunteers who attended had a great time.		Continue with awards based on hours	Budget!!!!				
	Awards were well received		of service					
	Water bottle giveaways were very cute.		Add in a years of service award over time.					
			Talk up the event throughout the					
	Attendance was not as robust as hoped for		year so that volunteers will be					
	Mother's Day weekend was probably not the best weekend		excited about attending.					
	Evites were never opened by 20 who were		Maybe ask volunteers what they					
	invited, may have been blocked by spam		would like to do for an appreciation event					
	Venue would not have been spacious enough							
	if more would have attended		Get creative. 😊					

# Questions?

- ▶ Activity
  - ➤ Action > Reflection > Action



